

September 29, 2025

From Manhattan to Miami: BH Group's Isaac Toledano talks New York buyers and partnering with Jorge Pérez (Podcast)



By [Brian Bandell](#) – Real Estate Editor, South Florida Business Journal
Sep 29, 2025



BH Group CEO Isaac Toledano has made a huge impact across South Florida with his developments and has a knack for unlocking the potential of properties that have been overlooked.

Toledano was a guest on the latest episode of the “Business Breakdown with Brian Bandell” podcast. He spoke about how he formed partnerships with developers such as Jorge M. Pérez of [Related Group](#), [Lennar Corp.](#) and PEBB Enterprises. He also talked about a new wave of condo buyers from New York looking seriously at South Florida.

Among the questions Toledano answers on the podcast:

- Can you tell me about your deal with American Landmark to revitalize the Southland Mall in Cutler Bay and develop around it?
- BH Group has partnered with a lot of big developers in the region like Related Group, Lennar, Dezer and PEBB Enterprises. How do you pick the right company to partner with and earn the trust of your partner?
- How did you and Related Group get in on the Hollywood Diplomat deal?
- How do you know if it's a good idea to pursue a condo buyout or if the situation might be too difficult?



Image: Courtesy of BH Group

Isaac Toledano
COURTESY OF BH GROUP

Also on the podcast, Bandell speaks with Managing Editor Fred Gonzalez about two major business stories.

- [Why ServiceNow CEO Bill McDermott is bullish on West Palm Beach](#)
- [Developer launches sales for downtown Hollywood condo](#)

Listeners can tune in to this podcast and upcoming segments of "[Business Breakdown with Brian Bandell](#)" [here](#), on Spotify, Apple Podcasts and the American City Business Journals YouTube channel.



The bi-weekly podcast series is sponsored by construction powerhouse Suffolk and South Florida's very own BankUnited.